

COURSE DESCRIPTION

PRIMERGY BladeFrame Sales Customer WBT

Course code	PYBF-SAL-CUST-WBT
Course type	WBT
Published by	Corporate Education and Training
Release	November 2009
Pages	1

Certification title	■ No Certification
Duration	■ 35 Minutes
Languages available	■ English
Target group	■ Customer interested in PRIMERGY BladeFrame
Course objectives	On completion participants will be able to: <ul style="list-style-type: none">■ Understand the deficiencies of traditional system architectures■ Articulate the need of the PAN architecture■ Identify scenarios which are suitable for PRIMERGY BladeFrame■ Identify the impact of PRIMERGY BladeFrame on IT financials■ Understand how PRIMERGY BladeFrame enables Dynamic Infrastructures
Covered Products/Solutions	■ PRIMERGY BladeFrame and PAN Manager
Covered topics	Theoretical introduction: <ul style="list-style-type: none">■ Problems of traditional IT infrastructures■ Technology of PRIMERGY BladeFrame (PAN, pBlade, pServer, BladeFrame models)■ Benefits of PRIMERGY BladeFrame
Prerequisites	■ None